

NY Area's Largest Privately Held Companies

Ranked by projected 2007 revenues

GIVEN THE CONFIDENTIAL NATURE of many private businesses, compiling the *Crain's* list of top privately held companies in the New York area is no easy task.

This list is the most comprehensive available, but *Crain's* acknowledges that it's not possible to identify and include every company that would qualify. Those companies that were contacted for potential inclusion were called or e-mailed several times and given the opportunity to submit or verify their information.

Data in the list were provided by the companies or

obtained from sources including *Crain's*, *Forbes*, *Dun's Regional Business Directory*, Hoover's, Gale Group and the U.S. Securities and Exchange Commission. All data should be considered estimates.

To qualify for inclusion, companies are required to be independent, privately held entities with no parent. They must be headquartered in New York City or Nassau, Suffolk or Westchester counties in New York, or Bergen, Essex, Hudson or Union counties in New Jersey. Nonprofits, hospitals, mutual companies, travel

agencies and partnerships—including accounting firms, law firms and consulting firms—are excluded.

The footnotes on *Crain's* estimates indicate cases in which information did not come directly from the companies and is published as it appeared elsewhere. Some estimates for 2007 revenues and for number of employees are based on 2006 data.

Companies with equal projected 2007 revenues are ranked by total number of employees. If those figures are tied, companies are listed in alphabetical order.

Rank	Company	Phone/Web site	Top executive(s)	Projected 2007 revenues (in millions)	2006 revenues (in millions)	2007 total company employees ¹	Nature of business	Year end
1	Trump Organization 725 Fifth Ave. New York, NY 10022	(212) 832-2000 www.trump.com	Donald J. Trump Chairman, president	\$10,650.0	\$10,400.0	22,450	Real estate development, hotels, casinos and golf courses	December
2	Transammonia Inc. 320 Park Ave. New York, NY 10022	(212) 223-3200 www.transammonia.com	Ronald P. Stanton Chairman Peter Baumann President, chief executive	\$8,000.0	\$5,429.6	349	Fertilizers, petrochemicals, liquefied petroleum gas, crude oil and oil products	December
3	Advance Publications Inc. ² 950 Fingerboard Road Staten Island, NY 10305	(718) 981-1234 www.advance.net	Samuel I. Newhouse Jr. Chairman, chief executive	\$7,700.0	\$7,700.0	28,000	Newspapers and magazines	December
4	Bloomberg ³ 731 Lexington Ave. New York, NY 10022	(212) 617-2000 www.bloomberg.com	Peter Grauer Chairman, president	\$4,700.0	\$4,700.0	10,534	Financial news and information	December
5	Hearst Corp. ² 959 Eighth Ave. New York, NY 10019	(212) 649-2000 www.hearst.com	Victor F. Ganzl President, chief executive	\$4,520.0	\$4,520.0	17,062	Publishing, broadcasting, entertainment and online services	December
6	Rosenthal & Rosenthal Inc. 1370 Broadway New York, NY 10018	(212) 356-1400 www.rosenthalinc.com	Stephen J. Rosenthal Chief executive	\$4,500.0	\$4,800.0	211	Factoring and asset-based lending	December
7	Kinray Inc. 152-35 10th Ave. Whitestone, NY 11357	(718) 767-1234 www.kinray.com	Stewart Rabr President, chief executive	\$4,300.0	\$3,910.0	1,000	Distributor of pharmaceuticals, health and beauty aids, and medical equipment	June
8	Charmer Sunbelt Group ² 60 E. 42nd St. New York, NY 10165	(212) 699-7000 www.charmer-sunbelt.com	Charles Merinoff Chief executive	\$4,100.0	\$4,100.0	6,550	Wine and spirits distributor	December
9	Renco Group Inc. 30 Rockefeller Plaza New York, NY 10112	(212) 541-6000 www.rencogroup.net	Ira L. Rennert Chairman, president, chief executive	\$4,000.0	\$3,500.0	13,000	Steel and refined lead and other metals, all-terrain vehicles	October
10	Red Apple Group Inc. ² 823 11th Ave. New York, NY 10019	(212) 956-5803 www.urc.com	John A. Catsimatidis Chairman, president, chief executive	\$3,630.0	\$3,630.0	7,800	Oil refining, supermarkets, real estate and aviation	August
11	Structure Tone Inc. 770 Broadway New York, NY 10003	(212) 481-6100 www.structuretone.com	James Donaghy Chairman	\$3,163.3	\$2,862.0	1,667	Construction management and general contracting	December
12	Central National-Gottesman Inc. 3 Manhattanville Road Purchase, NY 10577	(914) 696-9000 www.cng-inc.com	Kenneth L. Wallach Chairman, chief executive	\$3,000.0	\$2,715.0	950	Pulp and paper sales and distribution	December
13	Tishman Construction Corp. 666 Fifth Ave. New York, NY 10103	(212) 399-3600 www.tishman.com	Daniel R. Tishman Chairman John T. Livingston President	\$2,750.0	\$2,520.0	995	Construction and real estate development and management, sustainability consulting	December
14	Reader's Digest Association Inc. ² Reader's Digest Road Pleasantville, NY 10570	(914) 238-1000 www.rd.com	Mary G. Berner President, chief executive	\$2,640.0	\$2,640.0	4,300	Publishing	June
15	Quality King Distributors Inc. ² 2060 Ninth Ave. Ronkonkoma, NY 11779	(631) 737-5555 www.qkd.com	Glenn Nussdorf Chairman, chief executive	\$2,300.0	\$2,300.0	850	Wholesale distribution of health and beauty aids and groceries	October
16	Westcon Group Inc. 520 White Plains Road Tarrytown, NY 10591	(914) 829-7000 www.westcongroup.com	Tom Dolan President, chief executive	\$2,292.0	\$2,283.0	1,500	Distributor of networking and communications products	February

COMPANY SPOTLIGHT

READER'S DIGEST ASSOCIATION

#14

NEW CHIEF ENERGIZES SLEEPY PUBLISHER



THIS HAS BEEN AN EVENTFUL YEAR for Reader's Digest Association Inc., which was taken private by Ripplewood Holdings in February in a \$2.4 billion deal. The owner installed Condé Nast veteran Mary Berner (left) as chief executive, and she has restructured its diverse properties and imported top executives from her previous employer.

Most of all, she has energized a company that has often been described as sleepy. The company's current focus is on bringing new life and new blood to its 85-year-old flagship publication, which will debut a redesign in January. Meanwhile, the publisher's two-year-old success story, *Every Day with Rachael Ray*, will raise its circulation rate base 13% in February, to 1.7 million copies.

—MATTHEW FLAMM

5-YEAR FLASHBACK TOP 10 COMPANIES ON CRAIN'S LIST IN 2002

Rank in 2002	Company	Est. revenues (in millions)	Rank in 2002	Company	Est. revenues (in millions)
1	Trump Organization	\$10,200	6	ContiGroup	\$3,300
2	MacAndrews & Forbes Holdings	\$5,700	7	Hearst	\$3,270
3	Advance Publications	\$4,185	8	Bloomberg	\$3,000
4	Lefrak Organization	\$4,000	9	Rosenthal & Rosenthal	\$2,800
5	Bonjour Group	\$3,786	10	Transammonia	\$2,700

The 2002 list of the largest privately held companies was published on Nov. 25.

REPORT PRIVATELY HELD COMPANIES

Rank	Company	Phone/Web site	Top executive(s)	Projected 2007 revenues (in millions)	2006 revenues (in millions)	2007 total company employees ¹	Nature of business	Year end
17	Univision Communications Inc. ² 605 Third Ave. New York, NY 10158	(212) 455-5200 www.univision.net	<i>Joseph Uva</i> Chief executive	\$2,170.0	\$2,170.0	6,529	Spanish-language media company	December
18	PB (Parsons Brinckerhoff) 1 Penn Plaza New York, NY 10119	(212) 465-5000 www.pbworld.com	<i>Thomas J. O'Neill</i> President, chief executive	\$1,800.0	\$1,690.0	11,000	Strategic consulting, planning, engineering, construction management, operations and maintenance	October
19	Horizon Media Inc. 630 Third Ave. New York, NY 10017	(212) 916-8600 www.horizonmedia.com	<i>Bill Koenigsberg</i> President, chief executive	\$1,800.0	\$1,500.0	450	Media services agency	December
20	ICC Industries Inc. 460 Park Ave. New York, NY 10022	(212) 521-1700 www.iccindustries.com	<i>John Farber</i> Chairman, chief executive	\$1,730.0	\$1,365.0	1,600	Manufacturer and distributor of chemicals, pharmaceuticals, plastics and flavorings	December
21	ContiGroup Cos. 277 Park Ave. New York, NY 10172	(212) 207-5100 www.contigroup.com	<i>Paul J. Fribourg</i> Chairman, president, chief executive	\$1,624.0	\$1,900.0	13,600	Agribusiness and investments	March
22	Duane Reade Inc. ³ 440 Ninth Ave. New York, NY 10001	(212) 273-5700 www.duanereade.com	<i>Richard W. Dreiling</i> President, chief executive	\$1,584.8	\$1,584.8	6,400 ⁴	Retail drugstores	December
23	Connell Co. ² 200 Connell Drive Berkeley Heights, NJ 07922	(908) 673-3700 www.connellco.com	<i>Grover Connell</i> President, chief executive	\$1,546.0	\$1,546.0	150	Rice distribution, equipment sales and leasing, real estate development, financial services	December
24	Sigma Plastics Group ² Page Ave. and Schuyler Ave., Bldg. 8 Lyndhurst, NJ 07071	(201) 933-6000 www.sigmaplastics.com	<i>Alfred S. Teo</i> Chairman, chief executive	\$1,440.0	\$1,250.0	5,200	Plastic film, sheeting and bags	October
25	P.C. Richard & Son 150 Price Parkway Farmingdale, NY 11735	(631) 843-4300 www.pcrichard.com	<i>Gary Richard</i> Chief executive	\$1,250.0	\$1,150.0	2,500	Retailer of appliances, consumer electronics and computer products	January
26	Amscan Holdings Inc. 80 Grasslands Road Elmsford, NY 10523	(914) 345-2020 www.amscan.com	<i>Gerald C. Rittenberg</i> Chief executive	\$1,200.0	\$1,100.0	8,100	Party accessories and novelties	December
27	Goya Foods Inc. ² 100 Seaview Drive Secaucus, NJ 07096	(201) 348-4900 www.goya.com	<i>Robert I. Unanue</i> President	\$1,190.0	\$1,190.0	3,000	Food manufacturing, marketing and distribution	May

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Office Managing Partner

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28	Visant Holding Corp. ² 357 Main St. Armonk, NY 10504	(914) 595-8200 www.visant.net	Marc L. Reisch Chairman, president, chief executive	\$1,186.6	\$1,186.6	5,096	School-related affinity products, marketing and publishing services	December
29	Gould Paper Corp. 11 Madison Ave. New York, NY 10010	(212) 301-0000 www.gouldpaper.com	Harry E. Gould Jr. Chairman, president, chief executive	\$1,175.0	\$1,145.0	464	Distributor of printing, publishing and business papers, and pulp and paperboard	December
30	Steve and Barry's ² 12 Harbor Park Drive Port Washington, NY 11050	(516) 267-7300 www.steveandbarrys.com	Barry Prevor, Steven Shore Co-chief executives	\$1,100.0	\$1,100.0	15,000	Apparel stores	December
31	Inserra Supermarkets Inc. 20 Ridge Road Mahwah, NJ 07430	(201) 529-5900 —	Lawrence R. Inserra Jr. President, chief executive	\$1,100.0	\$1,040.0	4,000	ShopRite supermarkets and superstores	December
32	Plaza Construction Corp. 260 Madison Ave. New York, NY 10016	(212) 849-4800 www.plazaconstruction.com	Steven Fisher Chairman, chief executive	\$1,100.0	\$900.2	318	Construction services	December
33	Blue Tee Corp. 250 Park Ave. South New York, NY 10003	(212) 598-0880 www.bluttee.com	William M. Kelly President, chief operating officer	\$1,091.0	\$872.3	939	Manufacturer and distributor of industrial equipment and structural steel products	December
34	Hudson News Co. 1305 Paterson Plank Road North Bergen, NJ 07047	(201) 867-3600 www.hudsongroup.com	James S. Cohen President, chief executive	\$1,000.0	\$875.0	5,000	Airport retailer, magazine and book distributor, newsstand operator	December
35	CIC International Ltd. 5 Marine View Plaza Hoboken, NJ 07030	(201) 792-1800 www.cic-international.com	S.G. Fassoulis Chief executive	\$976.0	\$918.0	748 ⁵	Surveillance equipment, munitions and other military supplies	August
36	Newark Group Inc. 20 Jackson Drive Cranford, NJ 07016	(908) 276-4000 www.newarkgroup.com	Robert H. Mullen Chairman, president, chief executive	\$923.0	\$852.4	3,169	Manufacturer of recycled paperboard	April
37	National Envelope Corp. 333 Earle Ovington Blvd. Uniondale, NY 11553	(516) 699-4000 www.nationalevelope.com	William Ungar Chairman Nathan F. Moser Chief executive	\$850.0	\$812.0	4,500	Envelope manufacturer	December
38	Berger Group Holdings Inc. 412 Mount Kemble Road Morristown, NJ 07960	(973) 407-1000 www.louisberger.com	Nicholas J. Masucci President, chief executive	\$814.4	\$818.0	5,396	Consulting engineer and planner	June
39	ISO 545 Washington Blvd. Jersey City, NJ 07310	(201) 469-2000 www.iso.com	Frank J. Coyne Chairman, president, chief executive	\$800.0	\$736.0	3,180	Risk information services	December
40	Leviton Manufacturing Co. ² 59-25 Little Neck Parkway Little Neck, NY 11362	(718) 229-4040 www.leviton.com	Donald J. Hendler Chief executive	\$799.6	\$799.6	n/a	Electrical and electronic components	December
41	Harold Levinson Associates Inc. 21 Banfi Plaza Farmingdale, NY 11735	(631) 962-2400 www.hladist.com	Edward Berro President	\$769.0	\$744.0	400	Distributor of tobacco products, candy, groceries and sundries	December
42	Hunter Roberts Construction Group 2 World Financial Center New York, NY 10281	(212) 321-6828 www.hunterrobortscg.com	James C. McKenna President, chief executive	\$668.0	\$372.1	296	Construction management	December
43	Modell's Sporting Goods 498 Seventh Ave. New York, NY 10018	(212) 822-1000 www.modells.com	Mitchell B. Modell Chief executive	\$646.4	\$607.3	5,400	Retail sporting goods	January
44	Atalanta Corp. 1 Atalanta Plaza Elizabeth, NJ 07206	(908) 351-8000 www.atalanta1.com	George G. Gellert Owner, chairman	\$625.0	\$600.0	400	Food importer	December
45	Publishers Clearing House 382 Channel Drive Port Washington, NY 11050	(516) 883-5432 www.pch.com	Andy Goldberg President, chief executive	\$615.0	\$580.0	425	Multichannel direct marketer of home products and magazines	December
46	Rallye Motors Holding 1600 Northern Blvd. Roslyn, NY 11576	(516) 625-1600 www.rallyemotors.com	Juliana Terian Chairman	\$605.0	\$580.0	514	Automobile dealerships	December
47	Manhattan Beer Distributors 400 Walnut Ave. Bronx, NY 10454	(718) 292-9300 www.manhattanbeer.com	Simon Bergson President, chief executive	\$572.0	\$568.0	1,272	Beer distributor	December
48	Krasdale Foods Inc. 65 W. Red Oak Lane White Plains, NY 10604	(914) 694-6400 www.krasdalefoods.com	Charles A. Krasne President, chief executive	\$563.0	\$554.0	694	Wholesale food distribution	December
49	Aeroflex Inc. ² 35 S. Service Road Plainview, NY 11803	(516) 694-6700 www.aeroflex.com	Leonard Borow President, chief executive, chief operating officer	\$551.8	\$551.8	2,675	High-tech components	June
50	USI Holdings Corp. ² 555 Pleasantville Road Briarcliff Manor, NY 10510	(914) 749-8500 www.usi.biz	Michael J. Sicard Chairman, president, chief executive	\$551.6	\$551.6	3,018	Insurance and financial services	December

COMPANY SPOTLIGHT

BAD BOY WORLDWIDE #60



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HIP-HOP LABEL HITS LIFESTYLE CHARTS

BAD BOY WORLDWIDE ENTERTAINMENT GROUP was founded in 1992 as Bad Boy Entertainment by Sean "Diddy" Combs (left). The label got its first break when Bad Boy rapper Notorious B.I.G. (Biggie Smalls) topped the charts in 1994. Bad Boy survived infamy when Mr. Smalls was murdered in 1997, the same year Mr. Combs topped the charts as a solo artist.

By 1998, Sean John clothing was introduced, and Bad Boy began expanding as an urban lifestyle company, venturing into restaurants, magazines, public relations, fragrances and, most recently, liquor, through a 50-50 venture with distributor Diageo to market Ciroc vodka. Clothing accounts for more than half of Bad Boy's revenue, which is expected to get a \$100 million boost through the liquor deal. —SAMANTHA MARSHALL

10-YEAR FLASHBACK TOP 10 COMPANIES ON CRAIN'S LIST IN 1997

Rank in 1997	Company	Est. revenues (in millions)	Rank in 1997	Company	Est. revenues (in millions)
1	Goldman Sachs Group	\$17,289	6	Advance Publications	\$4,250
2	Continental Grain	\$16,000+	7	Pathmark Stores	\$4,000
3	Trump Organization	\$6,500	8	Century Business Credit	\$3,200+
4	MacAndrews & Forbes Holdings	\$6,071	9	Hearst	\$2,800
5	Wakefern Food	\$4,304	10	Lefrak Organization	\$2,750

The 1997 list of the largest privately held companies was published on Nov. 24.

REPORT PRIVATELY HELD COMPANIES

Rank	Company	Phone/Web site	Top executive(s)	Projected 2007 revenues (in millions)	2006 revenues (in millions)	2007 total company employees ¹	Nature of business	Year end
51	Guardsmark² 10 Rockefeller Plaza New York, NY 10020	(212) 765-8226 www.guardsmark.com	<i>Ira A. Lipman</i> Chairman, president	\$551.1	\$551.1	19,254	Security services	June
52	Newmark Holdings 125 Park Ave. New York, NY 10017	(212) 372-2000 www.newmarkkf.com	<i>Barry Gosin</i> Chief executive	\$548.9	\$521.0	1,600	Commercial real estate services and ownership	December
53	Fedway Associates Inc. River Terminal Development, Bldg. 56 Kearny, NJ 07032	(973) 624-6444 www.fedway.com	<i>Richard Leventhal</i> President	\$540.0	\$510.0	550	Importer and distributor of wines and spirits	June
54	Bamberger Polymers Inc. 2 Jericho Plaza Jericho, NY 11753	(516) 622-3600 www.bambergerpolymers.com	<i>Lawrence Ubertini</i> President, chief executive	\$522.0	\$494.0	124	Distributor of plastic resin	March
55	Dyson-Kissner-Moran Corp. 565 Fifth Ave. New York, NY 10017	(212) 661-4600 www.dkmcorp.com	<i>Robert R. Dyson</i> Chairman, chief executive	\$520.0	\$560.0	3,000	Investment holding company	December
56	Broadview Network 800 Westchester Ave. Rye Brook, NY 10573	(914) 922-7000 www.broadviewnet.com	<i>Michael Robinson</i> President, chief executive	\$510.0 ⁶	\$272.7	1,300	Integrated communications provider	December
57	HRH Construction 50 Main St. White Plains, NY 10606	(914) 993-5500 www.hrhconstruction.com	<i>Brad C. Singer</i> President	\$506.0	\$460.0	132	Construction management and general contracting	December
58	Marchon Eyewear Inc. 35 Hub Drive Melville, NY 11747	(631) 755-2020 www.marchon.com	<i>Al Berg</i> Chief executive	\$500.0	\$430.0	1,150	Manufacturer and distributor of eyewear and optical software	December
59	Curry Automotive 727 Central Ave. Scarsdale, NY 10583	(914) 725-3500 www.curryauto.com	<i>Bernard F. Curry III</i> Owner, chief executive	\$500.0	\$377.0	700	Automobile dealerships	December
60	Bad Boy Worldwide Entertainment Group² 1440 Broadway New York, NY 10018	(212) 381-1540 www.badboyonline.com	<i>Sean (Diddy) Combs</i> Chairman, chief executive	\$500.0	\$500.0	600	Full-service entertainment and marketing	December
61	Shevell Group of Companies 1-71 North Ave. East Elizabeth, NJ 07201	(908) 965-0100 www.shevellgroup.com	<i>Myron P. Shevell</i> Chairman <i>Jon Shevell</i> Vice chairman	\$482.0	\$481.0	4,000	Trucking, warehousing, logistics and real estate	December

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REPORT PRIVATELY HELD COMPANIES

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62	Russell Reynolds Associates 200 Park Ave. New York, NY 10166	(212) 351-2000 www.russellreynolds.com	<i>Matthew J. Wright</i> President, chief executive	\$478.0	\$430.6	1,000	Executive search	December
63	Jetro Cash & Carry Enterprises 15-24 132nd St. College Point, NY 11356	(718) 762-8700 www.jetro.com	<i>Stanley Fleishman</i> Chief executive	\$477.0	\$457.0	1,300 ⁷	Grocery and food service wholesaler	December
64	Weeks Marine Inc. 4 Commerce Drive Cranford, NJ 07016	(908) 272-4010 www.weeksmarine.com	<i>Richard N. Weeks</i> President	\$475.0	\$476.5	1,264	Marine construction services and dredging	December
65	Stuyvesant Fuel Service Corp. 642 Southern Blvd. Bronx, NY 10455	(718) 665-5700 www.stuyfuel.com	<i>Martin Rosenman</i> President	\$470.0	\$405.0	125	Retail and wholesale heating oil and natural gas distributor	December
66	Key Food Stores Co-Operative Inc. 1200 South Ave. Staten Island, NY 10314	(718) 370-4200 www.keyfoodstores.com	<i>Richard Pallitto</i> Chief executive	\$469.9	\$456.1	67	Supermarket cooperative	April
67	Tully Construction Co. ² 127-50 Northern Blvd. Flushing, NY 11368	(718) 446-7000 www.tullyconstruction.com	<i>Peter K. Tully</i> President, chief executive	\$457.0	\$332.1	689	Construction and waste hauling	December
68	Phibro Animal Health Corp. 65 Challenger Road Ridgefield Park, NJ 07660	(201) 329-7300 www.pahc.com	<i>Jack C. Bendheim</i> Chairman	\$453.0	\$398.0	900	Animal health and nutrition products and specialty chemicals	June
69	R.A.B. Holdings Inc. 444 Madison Ave. New York, NY 10022	(212) 688-4500 www.rabfoodgroup.com	<i>Richard A. Bernstein</i> Chairman, president, chief executive	\$440.0 ⁸	\$400.0	1,500	Food manufacturing and distribution	March
70	Atlantic Express Transportation Group Inc. 7 North St. Staten Island, NY 10302	(718) 442-7000 www.atlanticexpress.com	<i>Domenic Gatto</i> President, chief executive	\$429.0	\$414.0	6,900	School, paratransit and coach transportation	June
71	Max Kahan Inc. 20 W. 47th St. New York, NY 10036	(212) 575-4646 —	<i>Max Kahan</i> President	\$420.0	\$415.0	12	Refining and precious metals	November
72	Shubert Organization Inc. 225 W. 44th St. New York, NY 10036	(212) 944-3700 www.shubertorg.com	<i>Gerald Schoenfeld</i> Chairman	\$419.0	\$374.0	1,450	Owner and operator of theaters and ticketing services	June
73	Southern Container Corp. ² 115 Engineers Road Hauppauge, NY 11788	(631) 231-0400 www.southern-container.com	<i>Steven Grossman</i> Chairman	\$416.6	\$416.6	950	Manufacturer of corrugated products	December
74	Hanover Direct Inc. ² 1500 Harbor Blvd. Weehawken, NJ 07086	(201) 863-7300 www.hanoverdirect.com	<i>Wayne P. Garten</i> President, chief executive, director	\$415.7	\$415.7	1,975	Catalog sales, e-commerce	December
75	Barr & Barr Inc. 460 W. 34th St. New York, NY 10001	(212) 563-2330 www.barrandbarr.com	<i>Donald M. Barr</i> President, chief executive	\$403.0	\$297.6	327	Construction management	December
76	A & E Stores Inc. and Associated Companies 1000 Huyler St. Teterboro, NJ 07608	(201) 393-0600 www.aestores.com	<i>Alan A. Ades</i> Chairman, chief executive	\$400.0	\$400.0	2,000	Retail stores, family apparel, real estate and biotechnology	December
77	Sleepy's Inc. ² 175 Central Ave. South Bethpage, NY 11714	(516) 844-8800 www.sleepys.com	<i>Harry Acker</i> Chairman	\$394.0	\$394.0	1,200	Mattress retailer	December
78	Sam Ash Music Corp. 278 Duffy Ave. Hicksville, NY 11801	(516) 932-6400 www.samashmusic.com	<i>Richard Ash</i> Chief executive	\$385.0	\$385.0	1,700	Musical instruments retailer	August
79	Sugar Foods Corp. 950 Third Ave. New York, NY 10022	(212) 753-6900 www.sugarfoods.com	<i>Donald G. Tober</i> Chairman	\$380.0	\$355.0	700	Food manufacturing and marketing	December
80	FUBU the Collection 350 Fifth Ave. New York, NY 10118	(212) 273-3300 www.fubu.com	<i>Daymond John</i> Chief executive	\$370.0	\$370.0	100	Apparel and accessories	December
81	Malcolm Pirnie 104 Corporate Park Drive White Plains, NY 10602	(914) 694-2100 www.pirnie.com	<i>William P. Dee</i> President, chief executive	\$364.0	\$348.0	1,700	Environmental engineering and consulting services	December
82	J&R Music and Computer World 23 Park Row New York, NY 10038	(212) 238-9000 www.jr.com	<i>Rachelle Friedman</i> Co-chief executive	\$360.0	\$345.0	650	Audio, video, cameras, music, computers, appliances and home office products via retail, mail order and the Web	December
83	Corinthian Communications Inc. 214 W. 29th St. New York, NY 10001	(212) 279-5700 www.mediabuying.com	<i>Larry M. Miller</i> President	\$357.5	\$322.0	61	Media planning and buying	December
84	Turtle & Hughes Inc. 1900 Lower Road Linden, NJ 07036	(732) 574-3600 www.turtle.com	<i>Suzanne T. Millard</i> Chairman, president	\$355.0	\$303.0	446	Wholesale distributor of electrical and industrial supplies	September

COMPANY SPOTLIGHT

INFORMATION BUILDERS
#89

KEEPING BUSINESS INTELLIGENT



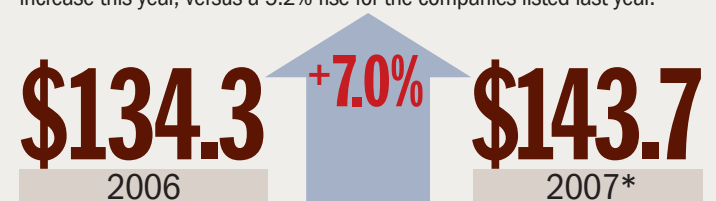
INFORMATION BUILDERS INC. is one of the few remaining independent software companies in the business intelligence market. Two of the Manhattan firm's direct competitors, Cognos and Business Objects, were bought recently by International Business Machines and SAP, respectively.

WebFOCUS is Information Builders' flagship product. In 2001, the company spun off its integration technology business, iWay Software, into a subsidiary. Last year, the unit generated about \$50 million in revenue.

Information Builders has more than 12,000 clients, including Fortune 100 companies and federal agencies. The firm, founded by Chief Executive Gerald D. Cohen (above) in 1975, has 47 sales offices and 32 distributors globally. —AMANDA FUNG

TOTAL REVENUES AT TOP 200 2007 SALES, IN BILLIONS

The area's largest privately held companies keep growing. Collectively, the companies on *Crain's* 2007 list are projected to show a 7% revenue increase this year, versus a 5.2% rise for the companies listed last year.



*Projected.

REPORT PRIVATELY HELD COMPANIES

Rank	Company	Phone/Web site	Top executive(s)	Projected 2007 revenues (in millions)	2006 revenues (in millions)	2007 total company employees ¹	Nature of business	Year end
85	Sbarro Inc. ³ 401 Broadhollow Road Melville, NY 11747	(631) 715-4100 www.sbarro.com	Mario Sbarro Chairman	\$354.4	\$354.4	5,500	Operator and franchisor of cafeteria-style Italian restaurants	December
86	VJB Construction Corp. ² 555 Eighth Ave. New York, NY 10018	(212) 268-4364 www.vjbconstruction.com	Vincent J. Bagnoli Jr. President, chief executive	\$350.0	\$300.0	37	Construction services	October
87	LVI Services Inc. ² 80 Broad St New York, NY 10004	(212) 951-3664 www.lviservices.com	Robert A. McNamara President	\$341.6	\$341.6	3,500	Environmental remediation	December
88	Jimlar Corp. ² 160 Great Neck Road Great Neck, NY 11021	(516) 829-1717 www.jimlar.com	Lawrence Tarica Chairman, chief executive	\$325.0	\$267.5	431	Footwear designer, marketer and distributor	January
89	Information Builders 2 Penn Plaza New York, NY 10121	(212) 736-4433 www.informationbuilders.com	Gerald D. Cohen President, chief executive	\$313.0	\$310.0	1,425	Software and services	December
90	Schonfeld Group 1 Jericho Plaza Jericho, NY 11753	(516) 822-0202 www.schonfeld.com	Steven Schonfeld Chairman, chief executive	\$309.2	\$265.6	133	Proprietary trading and investments	December
91	Henegan Construction Co. 250 W. 30th St. New York, NY 10001	(212) 947-6441 www.henegan.com	Maureen A. Henegan Chief executive	\$305.0	\$275.0	45	Construction management and general contracting	December
92	Studley 300 Park Ave. New York, NY 10022	(212) 326-1000 www.studley.com	Mitchell S. Steir Chairman, chief executive	\$300.0	\$250.0	900	Commercial real estate services	December
93	Beneath Your Sole Inc. ² 20 Beechwood Ave. Mount Vernon, NY 10553	(914) 663-7790 www.beneathyoursole.com	Ramel Sherman, Pamela Sherman Co-chief executives, owners	\$300.0	\$300.0	20	Building maintenance, floor care	December
94	Empire Office Inc. 387 Park Ave. South New York, NY 10016	(212) 607-5500 www.empireoffice.com	Peter Gaslow President	\$295.0	\$205.0	250	Contract furniture dealer	December
95	Banfi Products Corp. 1111 Cedar Swamp Road Old Brookville, NY 11545	(516) 626-9200 www.banfi.com	John F. Mariani Chairman, chief executive	\$295.0	\$280.0	150	Wine importer and marketer	December
96	Hapco Farms 889 Harrison Ave. Riverhead, NY 11901	(631) 369-7000 —	Andrew Pollak President, chief executive	\$272.0	\$243.1	500	Distributor of fruits and vegetables	December
97	Personal-Touch Home Care Inc. 222-15 Northern Blvd. Bayside, NY 11361	(718) 468-2500 www.pthomecare.com	Felix Glaubach President	\$260.0	\$239.0	13,000	Home health care	December
98	Supreme Oil Co. 80 S. Dean St. Englewood, NJ 07631	(201) 567-3177 www.admirationfoods.com	Michael Leffler President	\$260.0	\$215.0	300	Manufacturer and packer of oils, shortening, mayonnaise and margarine	December
99	Eileen Fisher Inc. 2 Bridge St. Irvington, NY 10533	(914) 591-5700 www.eileenfisher.com	Eileen Fisher Chief creative officer	\$250.0	\$225.0	776	Women's clothing designer, wholesaler and retailer	December
100	Ergonomic Group Inc. 191 Herricks Road Garden City Park, NY 11040	(516) 746-7777 www.ergogroup.com	Karen P. Girards President	\$250.0	\$221.0	160	Computer reseller and systems integrator	December
101	Judlau Contracting Inc. 26-15 Ulmer St. College Point, NY 11354	(718) 321-1818 www.judlau.com	Thomas Iovino Chief executive	\$250.0	\$208.7	150	Heavy construction	December
102	Morgan Contracting Corp. 30 Cooper Square New York, NY 10003	(212) 377-2600 www.morgan-contracting.com	Adrienne Woolard Chief executive, treasurer	\$250.0	\$115.0	85	General contracting and construction management	March
103	Capital Access Network Inc. 2 Overhill Road Scarsdale, NY 10583	(914) 725-9301 www.capitalaccessnetwork.com	Glenn Goldman Chief executive	\$240.0	\$203.2	280	Working capital solutions	December
104	Intercounty Appliance Corp. ² 10 National Blvd. Medford, NY 11763	(631) 543-6900 www.intercountyappliance.com	Vito Blandi President, chief executive	\$240.0	\$240.0	75	Appliances and electronics cooperative	September
105	M.A. Angeliades Inc. 5-44 47th Ave. Long Island City, NY 11101	(718) 786-5555 www.ma-angeliades.com	Mike Angeliades President	\$235.0	\$207.0	175	General contracting and construction management	December
106	AFD Contract Furniture Inc. 88 West End Ave. New York, NY 10023	(212) 721-7100 www.afd-inc.com	Richard Aarons President	\$234.0	\$234.0 ⁷	230	Contract furniture	July
107	Tecna Corp. 1 International Blvd. Mahwah, NJ 07495	(201) 529-0410 www.tecnacorp.com	Sikander A. Durrani Chairman, chief executive	\$227.0	\$215.3	447	Manufacturer and exporter of industrial and aerospace products	June
108	ILC Industries Inc. 105 Wilbur Place Bohemia, NY 11716	(631) 567-5600 www.ddc-web.com	Clifford P. Lane Chairman, chief executive	\$225.0	\$206.0	825	Defense electronics, aerostats, space suits and chemical protective clothing	December
109	Crosskill Inc. 261 Fifth Ave. New York, NY 10016	(212) 689-7222 www.crosskill.com	Douglas Kahn Chief executive	\$225.0	\$235.0	550	Home fashions manufacturer	December
110	Harbor Seafood Inc. 969 Lakeville Road New Hyde Park, NY 11040	(516) 775-2400 www.harborseafood.com	Peter Cardone President	\$225.0	\$234.0	24	Wholesale frozen seafood	June
111	Hights Cross Communications Inc. ² 10 New King St. White Plains, NY 10604	(914) 289-9400 www.hightscross.com	Paul J. Crecca Chief executive	\$222.0	\$222.0	821	Publisher of test preparation and supplemental education materials	December
112	Alcott Group 71 Executive Blvd. Farmingdale, NY 11735	(631) 420-0100 www.alcottgroup.com	Lou Basso President	\$215.0	\$192.0	4,900	Professional employer organization	December
113	Futter Lumber Corp. 100 Merrick Road Rockville Centre, NY 11570	(516) 764-4445 —	Bernard Futter President	\$210.0	\$253.0	36	Wholesale lumber	December
114	NPD Group Inc. 900 West Shore Road Port Washington, NY 11050	(516) 625-0700 www.npd.com	Tod Johnson Chairman, chief executive	\$207.0 ⁸	\$181.0	1,070	Marketing research and information services	September

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REPORT PRIVATELY HELD COMPANIES

Rank	Company	Phone/Web site	Top executive(s)	Projected 2007 revenues (in millions)	2006 revenues (in millions)	2007 total company employees ¹	Nature of business	Year end
115	FreshDirect³ 23-30 Borden Ave. Long Island City, NY 11101	(718) 928-1000 www.freshdirect.com	Steven Michaelson Chief executive	\$200.0	\$200.0	1,800	Online grocer	December
116	North Jersey Media Group Inc.² 150 River St. Hackensack, NJ 07601	(201) 646-4000 www.northjersey.com	Malcolm A. Borg Chairman, chief executive	\$200.0	\$200.0	1,725	Newspaper publishing and commercial printing	December
117	Denihan Hospitality Group 500 W. 37th St. New York, NY 10018	(212) 465-3700 www.denihan.com	Brooke Barrett, Patrick Denihan Co-chief executives	\$200.0	\$180.0	1,200	Hotel ownership and management	December
118	Software Engineering of America Inc. 1230 Hempstead Turnpike Franklin Square, NY 11010	(516) 328-7000 www.seasoft.com	Russell Zitron Vice president of technical services	\$200.0	\$200.0	250	Data management software	December
119	Nebraskaland Inc. 355 Food Center Drive Bronx, NY 10474	(718) 842-0700 www.nebraskaland.com	Richard Romanoff President, chief executive	\$200.0	\$180.0	145	Wholesale meat distributor	December
120	Nathel & Nathel Inc. 357 NYC Terminal Market, Row C Bronx, NY 10474	(718) 991-6050 www.nnproduce.net	Ira Nathel President	\$200.0	\$185.0	135	Wholesale fruits and vegetables	December
121	Apple & Eve 2 Seaview Blvd. Port Washington, NY 11050	(516) 621-1122 www.appleandeve.com	Gordon Crane President	\$200.0	\$172.0	75	Marketer of juices and other beverage products	August
122	Bayside Fuel Oil Depot Corp.² 1776 Shore Parkway Brooklyn, NY 11214	(718) 372-9800 www.baysidedepot.com	Sergio Allegretti President	\$200.0	\$200.0	39	Wholesaler and retailer of fuel products	December
123	Hayward Industries Inc.² 620 Division St. Elizabeth, NJ 07207	(908) 351-5400 www.haywardnet.com	Robert Davis President, chief executive	\$199.5	\$199.5	1,600	Swimming pool products and equipment, industrial fluid-control equipment	December
124	Clare Rose Inc. 72 Clare Rose Blvd. Patchogue, NY 11772	(631) 475-1840 www.clareroose.com	Lisa Rose President, chief executive	\$197.0	\$181.8	264	Beer wholesaler	December
125	Vista Food Exchange Inc. B-101 Hunts Point Co-op Market Bronx, NY 10474	(718) 542-4401 www.vistafood.com	Vincent L. Pacifico Chairman, chief executive	\$191.0	\$173.0	78	Wholesale meat distributor	November
126	Reserve Management Corp. 1250 Broadway New York, NY 10001	(212) 401-5500 www.ther.com	Bruce R. Bent Chairman, founder	\$190.0	\$163.0	180	Asset management	December
127	GYMA Laboratories of America Inc. 135 Cantiague Rock Road Westbury, NY 11590	(516) 933-0900 www.gyma.com	Harold Lipton President, chief executive	\$190.0	\$209.0	23	Pharmaceutical chemical distributor	December
128	Ziff Davis Holdings Inc. 28 E. 28th St. New York, NY 10016	(212) 503-3500 www.ziffdavis.com	Jason Young Chief executive	\$181.0	\$181.0	300	Integrated media company	December
129	Anvil Holdings Inc.² 228 E. 45th St. New York, NY 10017	(212) 476-0300 www.anvilknitwear.com	Bernard Geller Chairman, chief executive	\$179.0	\$179.0	3,734	Maker and marketer of activewear	January
130	Stark Carpet Corp. 979 Third Ave. New York, NY 10022	(212) 752-9000 www.starkcarpetcorp.com	John S. Stark Chairman, Steven J. Stark President	\$175.0	\$160.0	700	Seller of carpets, fabrics and furniture	December
131	EMO Trans Inc. 135 Guy Lombardo Ave. Freeport, NY 11520	(516) 867-6800 www.emotrans.com	Jo Frigger Chief executive	\$172.0	\$143.7	244	Freight forwarder and global logistics services provider	December
132	Kozy Shack Enterprises Inc. 83 Ludy St. Hicksville, NY 11801	(516) 870-3000 www.kozyshack.com	Vincent Gruppuso Chairman Robert Striano Chief executive	\$170.0	\$160.0	475	Manufacturer of refrigerated puddings and desserts	December
133	Daffy's Inc. Daffy's Way Secaucus, NJ 07094	(201) 902-0800 www.daffys.com	Marcia Wilson President, chief executive	\$165.0	\$156.0	1,521	Retailer of off-price apparel	December
134	E-J Electric Installation Co. 46-41 Vernon Blvd. Long Island City, NY 11101	(718) 786-9400 www.ej1899.com	J. Robert Mann Jr. Chief executive	\$165.0	\$139.0	720	Electrical contractor	December
135	D'Agostino Supermarkets Inc.² 1385 Boston Post Road Larchmont, NY 10538	(914) 833-4000 www.dagnyc.com	Nicholas D'Agostino Jr. Chairman, chief executive	\$163.0	\$163.0	1,112	Supermarket group	July
136	Beyer Farms Inc. 156-02 Liberty Ave. Jamaica, NY 11433	(718) 272-4500 www.beyfarm.com	Henry Beyer President, chief executive	\$162.0	\$125.0	202	Milk products	December
137	Terminal Construction Corp. 215 State Highway 17 South Wood-Ridge, NJ 07075	(201) 939-9150 www.terminalconstruction.com	Donald D. Dinallo President, chief executive	\$160.0	\$140.0	100	Construction management, general contracting, design/build projects	December

COMPANY SPOTLIGHT

RESERVE MANAGEMENT #126



KARJEAN LEVINE

CASH MANAGER PROVES BORING IS BEAUTIFUL

IN 1970, BRUCE BENT (left) created the first money-market fund allowing investors to park spare cash in a safe vehicle offering better returns than banks did. "Your money fund is supposed to bore you into a sound night's sleep," he recently explained.

Those investing through his firm, Reserve Management Corp., appear to be snoozing soundly. As interest rates climbed this year, the firm's assets rose 60%, to \$80 billion. Clients seem to appreciate that this quiet firm has avoided the blunders committed by money-market funds that invested in subprime paper.

Today, the entire money-market fund business has grown to nearly \$3 trillion in assets, and Reserve Management ranks as the third-largest family-owned fund company in the nation.

—AARON ELSTEIN

FROM PUBLIC TO PRIVATE

Previously publicly traded businesses new to the list of privately held companies in 2007:

READER'S DIGEST ASSOCIATION (#14) After 17 years as a public company, returned to private ownership upon its acquisition by Ripplewood Holdings in March 2007.

AEROFLEX (#49) Acquired by Veritas Capital Fund III, Golden Gate Private Equity and Goldman Sachs in August 2007. Aeroflex shareholders received \$14.50 per share of common stock.

USI HOLDINGS (#50) Acquired by GS Capital Partners, a private-equity affiliate of Goldman Sachs, in May 2007. USI shareholders got \$17 for each share of common stock.

HANOVER DIRECT (#74) No longer a public company following its merger with Chelsey Direct, a significant shareholder, in April 2007.

REPORT PRIVATELY HELD COMPANIES

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138	ABC Refrigeration Supply Corp. 49-70 31st St. Long Island City, NY 11101	(718) 937-9000 www.abcorefrigeration.com	Michael Senter Chief executive	\$158.5	\$150.0	260	Refrigeration and air-conditioning equipment and supplies	December
139	By Design 2400 83rd St. North Bergen, NJ 07047	(201) 649-9300 www.bydesignnllc.com	Jay Lee President, chief executive	\$158.4	\$122.2	94	Women's apparel wholesaler	March
140	ABC Carpet & Home 888 Broadway New York, NY 10003	(212) 473-3000 www.abchome.com	Paulette Cole Chief executive	\$156.0	\$150.0	659	Floor coverings and home furnishings retailer	December
141	IBEX Construction 1372 Broadway New York, NY 10018	(646) 366-6200 www.ibexconstruction.com	Andy Frankl President, chief executive	\$155.0	\$119.0	128	Construction management and general contracting	December
142	Levine Builders 42-09 235th St. Douglaston, NY 11363	(718) 224-7147 www.levinebuilders.com	Jeffrey E. Levine President	\$155.0	\$124.0	60	Construction management and general contracting	December
143	Americon Construction Inc. 44 W. 18th St. New York, NY 10011	(212) 274-0190 www.americoninc.com	Richard C. Cucci Principal	\$153.0 ⁸	\$142.0	98	Construction management and general contracting	September
144	Carole Hochman Design Group Inc. ² 135 Madison Ave. New York, NY 10016	(212) 725-1212 www.carolehochman.com	Carole Hochman Chairman	\$151.0	\$162.0	330	Women's sleepwear	December
145	TransPerfect Inc. 3 Park Ave. New York, NY 10016	(212) 689-5555 www.transperfect.com	Liz Elting President, chief executive	\$150.0	\$112.8	708	Global language and business services	December
146	Quick International Courier 212 Fifth Ave. New York, NY 10010	(212) 689-4151 www.quickintl.com	Robert J. Mitzman President, chief executive	\$150.0 ⁸	\$140.0	560	Global priority shipping and logistics solutions	September
147	Cumberland Packing Corp. 2 Cumberland St. Brooklyn, NY 11205	(718) 858-4200 www.sweetnlow.com	Jeff Eisenstadt President, chief executive	\$150.0	\$140.0	450	Food manufacturer	December
148	Aurora Contractors Inc. 100 Raynor Ave. Ronkonkoma, NY 11779	(631) 981-3785 www.auroracontractors.com	Frank Vero Sr. President	\$148.0	\$36.1	36	Construction management and general contracting	October
149	Solomon-Page Group 1140 Sixth Ave. New York, NY 10036	(212) 403-6100 www.solomonpage.com	Scott Page, Lloyd Solomon Managing directors	\$146.8	\$129.5	205	Temporary staffing and recruitment services	September
150	Liberty Maritime Corp. 1979 Marcus Ave. Lake Success, NY 11042	(516) 488-8800 www.libertymar.com	Philip Shapiro Chief executive	\$145.0	\$135.0	300	Deep-sea foreign transportation	December
151	Conference Associates Inc. 180 E. Main St. Patchogue, NY 11772	(631) 654-0600 www.nysbg.com	Gordon A. Lenz Chief executive	\$145.0	\$152.0	48	Administrator and broker of health benefits	December
152	Innovative Stone 150 Motor Parkway Hauppauge, NY 11788	(631) 273-4445 www.innovativestone.com	Karen Pearse Chief executive, founder	\$142.0	\$129.0	450	Natural stone importer, distributor and fabricator	December
153	Associated Global Systems Inc. 3333 New Hyde Park Road New Hyde Park, NY 11042	(516) 627-8910 www.agsystems.com	Norman Freeman President	\$142.0	\$127.0	310	Cargo transportation, distribution and logistics	July
154	Leon D. DeMatteis Construction Corp. ² 820 Elmont Road Elmont, NY 11003	(516) 285-5500 www.dematteisorg.com	Richard DeMatteis President	\$141.0	\$118.0	82	Construction management	December
155	Curtis Instruments Inc. 200 Kisco Ave. Mount Kisco, NY 10549	(914) 666-2971 www.curtisinst.com	Stuart Marwell President, chief executive	\$140.0	\$127.5	1,100	Manufacturer of instrumentation and controls for electric vehicles	November
156	Transervice Lease Corp. ² 5 Dakota Drive Lake Success, NY 11042	(516) 488-3400 www.transervice.com	Edward Flannigan President	\$140.0	\$140.0	987	Transportation services	December
157	Andron Construction Corp. ² 21 Anderson Lane Goldens Bridge, NY 10526	(914) 232-7531 www.androncc.com	Charles Winter President	\$140.0	\$95.0	75	Construction management and general contracting	August
158	Great Neck Saw Manufacturers Inc. ² 165 E. Second St. Mineola, NY 11501	(516) 746-5352 www.greatnecksaw.com	Richard Jacoff Chairman	\$138.2	\$138.2	700	Manufacturer of hand and auto repair tools	December
159	VRH Construction Corp. ² 320 Grand Ave. Englewood, NJ 07631	(201) 871-4422 www.vrhcorp.com	Victor D. Wortmann Jr. President	\$132.0	\$145.7	90	Construction management and general contracting	September
160	Dan's Supreme Supermarkets Inc. ² 474 Fulton Ave. Hempstead, NY 11550	(516) 483-2400 —	Richard Grobman President, chief executive	\$130.0	\$130.0	900	Supermarket chain	December
161	Loren Communications International Ltd. 155 E. 55th St. New York, NY 10022	(212) 752-4900 —	Pamela Loren Chairman, chief executive	\$130.0	\$128.0	500	International medical telecommunications	December
162	Bartlett Dairy Inc. 105-03 150th St. Jamaica, NY 11435	(718) 658-2299 www.bartletttny.com	Thomas Malave President	\$130.0	\$110.0	196	Dairy and food distributor	December
163	DiCarlo Distributors Inc. 1630 N. Ocean Ave. Holtsville, NY 11742	(631) 758-6000 www.dicarlofood.com	Vincent DiCarlo Sr. President, chief executive	\$128.0	\$122.0	240	Food service distributor	June
164	Sid Harvey Industries Inc. ² 605 Locust St. Garden City, NY 11530	(516) 745-9200 www.sidharvey.com	Sid Harvey President	\$126.8	\$126.8	475	Wholesale refrigeration, air-conditioning and heating parts and equipment	March
165	Spraylat Corp. 143 Sparks Ave. Pelham, NY 10803	(914) 738-1600 www.spraylat.com	Michael E. Borner Chief executive	\$125.0	\$124.0	375	Industrial coatings manufacturer	December
166	Silverite Construction Co. 520 Old Country Road Hicksville, NY 11801	(516) 681-0562 www.silverite.com	Angelo Silveri Chief executive	\$125.0	\$90.2	225	General contracting	December
167	Imperial Bag & Paper Co. 59 Hook Road Bayonne, NJ 11557	(201) 437-7440 www.imperialbag.com	Robert Tillis President, chief executive	\$124.0	\$106.0	150	Wholesale food service and paper and distributor	December

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REPORT PRIVATELY HELD COMPANIES

Rank	Company	Phone/Web site	Top executive(s)	Projected 2007 revenues (in millions)	2006 revenues (in millions)	2007 total company employees ¹	Nature of business	Year end
168	Service By Air Inc. 222 Crossways Park Drive Woodbury, NY 11797	(800) 243-5545 www.servicebyair.com	Joseph Poliseno President, chief executive	\$123.0 ⁸	\$113.2	123	Transportation and logistics	August
169	D'Addario & Co. 595 Smith St. Farmingdale, NY 11735	(631) 439-3300 www.daddario.com	Jim D'Addario Chairman, chief executive	\$120.0	\$110.0	1,005	Manufacturer of strings for musical instruments and musical instrument accessories	December
170	Dial-A-Mattress Operating Corp. 31-10 48th Ave. Long Island City, NY 11101	(718) 472-1200 www.mattress.com	Napoleon Barragan Chairman, chief executive	\$120.0	\$120.0	320 ⁷	Retail sale of mattresses and related bedding items	December
171	Vision Financial Markets 1 Whitehall St. New York, NY 10004	(212) 859-0200 www.visionfinancialmarkets.com	Howard Rothman President, chief financial officer	\$117.2	\$102.6	70	Futures and options brokerage and clearing services	June
172	Riese Organization 560 Fifth Ave. New York, NY 10036	(212) 563-7440 www.rieserestaurants.com	Dennis Riese Chairman, chief executive	\$117.0	\$112.0	1,500	Restaurants and real estate	April
173	Benfield Electric Supply Co. 25 Lafayette Ave. White Plains, NY 10603	(914) 948-6660 www.benfieldelectric.com	Daniel J. McLaughlin President, chief executive	\$115.0	\$100.0	167	Distributor of electrical and data communications products	October
174	Waitex Group of Companies 135 W. 36th St. New York, NY 10018	(212) 967-8100 www.waitex.com	Howard H. Li Chairman, chief executive	\$110.0	\$100.1	700	Warehouse distribution and apparel manufacturer and wholesaler	September
175	A. Zerega's Sons Inc. 20-01 Broadway Fair Lawn, NJ 07410	(201) 797-1400 www.zerega.com	John B. Vermeylen President	\$110.0	\$100.0	150	Pasta manufacturer	December
176	Amerex Group Inc. ² 512 Seventh Ave. New York, NY 10018	(212) 609-3000 www.amerexgroup.com	Ira Ganger Chairman, president	\$110.0	\$110.0	110	Wholesale apparel	December
177	ACuPowder International ² 901 Lehigh Ave. Union, NJ 07083	(908) 851-4500 www.acupowder.com	Edul Daver President	\$110.0	\$97.0	72	Manufacturer of nonferrous powders	December
178	Lebhar-Friedman Inc. 425 Park Ave. New York, NY 10022	(212) 756-5000 www.lf.com	J. Roger Friedman Owner, president	\$108.0	\$104.0	511	Publishing	December
179	Wm. Blanchard Co. ² 199 Mountain Ave. Springfield, NJ 07081	(973) 376-9100 www.wmblanchard.com	Richard F. Blanchard Vice chairman	\$105.0	\$105.0	110	Building construction	December
180	Jack Schwartz Shoes Inc. 155 Sixth Ave. New York, NY 10013	(212) 691-4700 www.lugz.com	Bernard Schwartz Chairman	\$105.0	\$112.0	90	Importer of branded shoes	December
181	ASI System Integration Inc. 48 W. 37th St. New York, NY 10018	(212) 736-0111 www.asisystem.com	Sonny Chabra Chairman, chief executive	\$105.0	\$65.0	n/a	IT sourcing and consulting services	December
182	Waldner's Business Environments 125 Route 110 Farmingdale, NY 11735	(631) 844-9300 www.waldners.com	John P. Gallivan President, chief executive	\$102.0	\$100.0	130	Contract furniture	December
183	National Spinning Co. 1140 Sixth Ave. New York, NY 10036	(212) 382-6400 www.natspin.com	James Chesnutt Jr. President	\$100.0	\$100.0	850	Yarn mills and sweater manufacturing	December
184	Thornton Tomasetti 51 Madison Ave. New York, NY 10010	(212) 661-7800 www.thorntontomasetti.com	Daniel Cuoco President Richard Tomasetti Chairman	\$100.0	\$90.0	600	Structural engineering, forensic investigation and analysis, architectural restoration	December
185	Davis & Warshow Inc. ² 57-22 49th St. Maspeth, NY 11378	(718) 937-9500 www.daviswarshow.com	Frank Finkel President	\$100.0	\$100.0	250	Distributor of plumbing and heating supplies	December
186	DeFoe Corp. 800 S. Columbus Ave. Mount Vernon, NY 10550	(914) 699-7440 www.defoecorp.com	John Amicucci Sr. President	\$100.0	\$68.2	250	Construction management and general contracting	December
187	Tri-Line Contracting 321 W. 44th St. New York, NY 10036	(212) 245-7402 www.trilinecontracting.com	José Velazquez President	\$100.0	\$70.0	87	Construction management and general contracting	December
188	Condal Distributors Inc. 531 Dupont St. Bronx, NY 10474	(718) 589-1100 www.condalfoods.com	Carmen Fernández President	\$99.0 ⁸	\$99.0	250	Specialty wholesale food and distribution	April
189	Meadows Office Furniture Co. 71 W. 23rd St. New York, NY 10010	(212) 741-0333 www.meadowsoffice.com	Rosalie Stackman Edson President, chief executive	\$95.0	\$93.0	122	Office furniture sales and distribution	December
190	MBI Group ² 48 W. 37th St. New York, NY 10018	(212) 376-4400 www.mbinny.com	Edward S. Campanella President	\$95.0	\$76.1	97	Construction	December

COMPANY SPOTLIGHT

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LEISURED FORBES STAND BY THEIR MAG



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Forbes remains a must-read for those keeping tabs on the 400 richest people in the country. But the members of the Forbes family, which has controlled the magazine since its founding in 1917, sure look like folks preparing to cash out and spend more time on their yachts. Last year, the family sold a rumored 40% stake in its media company to Elevation Partners for \$300 million.

The Forbeses are also trying to sell their company's Greenwich Village headquarters. That said, the family will remain in charge, according to boss Steve Forbes (left).

Ad pages at the magazine are holding up better than at rivals *BusinessWeek* and *Fortune*, and Forbes' Web site is one of the most popular sources of business news, with more than 9 million unique visitors per month.

—AARON ELSTEIN

TOP 5 IN EMPLOYEES THE COMPANIES WITH THE MOST STAFFERS IN 2007

Company/ overall rank	Total employees	Projected 2007 revenues
Advance Publications (#3)	28,000	\$7,700.0
Trump Organization (#1)	22,450	\$10,650.0
Guardsmark (#51)	19,254	\$551.1
Hearst (#5)	17,062	\$4,520.0
Steve and Barry's (#30)	15,000	\$1,100.0

REPORT PRIVATELY HELD COMPANIES

Rank	Company	Phone/Web site	Top executive(s)	Projected 2007 revenues (in millions)	2006 revenues (in millions)	2007 total company employees ¹	Nature of business	Year end
191	ICP Inc. ² 20 Clifton Ave. Staten Island, NY 10305	(718) 556-6700 www.icpcorp.com	Michelle Fabozzi Chief executive	\$88.0	\$81.0	90	Information technology	December
192	Starpoint Solutions 115 Broadway New York, NY 10006	(212) 962-1550 www.starpoint.com	Jeff Najarian Chief executive	\$85.0	\$77.0	650	Contract and permanent technology staffing, enterprise software and application development services	December
193	Chloe Foods Corp. 3301 Atlantic Ave. Brooklyn, NY 11208	(718) 827-9000 www.chloefoods.com	Andrew Themis Chief executive	\$85.0	\$77.0	500	Food manufacturer and distributor	December
194	Polarome International Inc. ² 200 Theodore Conrad Drive Jersey City, NJ 07305	(201) 333-8700 www.polarome.com	Pierre Bruell Chairman, chief executive	\$82.0	\$82.0	106	Essential oils, aromatic chemicals	December
195	Forbes Inc. ² 60 Fifth Ave. New York, NY 10011	(212) 620-2200 www.forbes.com	Steve Forbes President, chief executive	\$78.8	\$78.8	700	Magazine publishing	December
196	Lafayette 148 New York 148 Lafayette St. New York, NY 10013	(212) 965-9606 www.lafayette148.com	Shun Yen Siu Chief executive	\$75.0	\$58.0	110	Women's apparel wholesaler	December
197	Inner City Broadcasting Corp. 3 Park Ave. New York, NY 10016	(212) 447-1000 www.wbls.com	Pierre M. Sutton Chairman, chief executive	\$74.0	\$69.0	350	Radio broadcasting	December
198	Combe Inc. ² 1101 Westchester Ave. White Plains, NY 10604	(914) 694-5454 www.combe.com	Christopher B. Combe President	\$71.0	\$71.0	240	Health and beauty aids manufacturer	June
199	Gracious Home 1220 Third Ave. New York, NY 10021	(212) 517-6300 www.gracioushome.com	Natan Wekselbaum President	\$70.0	\$65.0	435	Retail housewares, hardware, paint, home furnishings, lighting, plumbing and luggage	December
200	Volmar Construction Inc. 4400 Second Ave. Brooklyn, NY 11232	(718) 832-2444 www.volmar.com	Artemios Marinakis President John P. Volandes Vice president	\$70.0	\$65.4	74	Nonresidential and government construction	December

New York area includes New York City and Westchester, Nassau and Suffolk counties in New York, and Bergen, Essex, Hudson and Union counties in New Jersey. In case of tied figures, companies are ranked by total number of employees. If those figures are tied, companies are ranked in alphabetical order. n/a Not available. For companies that supplied revenue figures, 2007 figures are projections for those with fiscal years ending in October through December, and 2007 figures are actual for those with fiscal years ending in January through September, unless otherwise noted. 1-Full-time and full-time-equivalent, as of Sept. 30. 2-Company did not respond to this year's survey of privately held companies. Some data are *Crain's* estimates based on other published information. 3-Some information, excluding 2007 revenue projections, was submitted or verified by the company. Revenue data are *Crain's* projections based on other published information. 4-As of June 30. 5-As of Aug. 30. 6-Pro forma estimate reflecting the acquisition of InfoHighway Communications on May 31, 2007, and ATX Communications on Oct. 12, 2006. 7-*Crain's* estimate. 8-Company estimate. Research: Denise Southwood, Adrienne Pasquarelli, Sarah Studley and Heather Holland

ALPHABETICAL LISTING OF COMPANIES

COMPANY	RANK	COMPANY	RANK	COMPANY	RANK	COMPANY	RANK	COMPANY	RANK
A & E Stores Inc. and Associated Companies	76	Clare Rose Inc.	124	Hapco Farms	96	Manhattan Beer Distributors	47	Sigma Plastics Group	24
A. Zerega's Sons Inc.	175	Combe Inc.	198	Harbor Seafood Inc.	110	Marchon Eyewear Inc.	58	Silverite Construction Co.	166
ABC Carpet & Home	140	Condal Distributors Inc.	188	Harold Levinson Associates Inc.	41	Max Kahan Inc.	71	Sleepy's Inc.	77
ABCO Refrigeration Supply Corp.	138	Conference Associates Inc.	151	Hayward Industries Inc.	123	MBI Group	190	Software Engineering of America Inc.	118
ACuPowder International	177	Connell Co.	23	Hearst Corp.	5	Meadows Office Furniture Co.	189	Solomon-Page Group	149
Advance Publications Inc.	3	ContiGroup Cos.	21	Henegan Construction Co.	91	Modell's Sporting Goods	43	Southern Container Corp.	73
Aeroflex Inc.	49	Corinthian Communications Inc.	83	Horizon Media Inc.	19	Morgan Contracting Corp.	102	Spraylat Corp.	165
AFD Contract Furniture Inc.	106	Crossill Inc.	109	HRH Construction	57	Nathel & Nathel Inc.	120	Stark Carpet Corp.	130
Alcott Group	112	Cumberland Packing Corp.	147	Hudson News Co.	34	National Envelope Corp.	37	Starpoint Solutions	192
Amerex Group Inc.	176	Curry Automotive	59	Hunter Roberts Construction Group	42	National Spinning Co.	183	Steve and Barry's	30
American Construction Inc.	143	Curtis Instruments Inc.	155	IBEX Construction	141	Nebraskaland Inc.	119	Structure Tone Inc.	11
Amscan Holdings Inc.	26	D'Addario & Co.	169	ICC Industries Inc.	20	Newark Group Inc.	36	Studley	92
Andron Construction Corp.	157	Daffy's Inc.	133	ICP Inc.	191	Newmark Holdings	52	Stuyvesant Fuel Service Corp.	65
Anvil Holdings Inc.	129	D'Agostino Supermarkets Inc.	135	ILC Industries Inc.	108	North Jersey Media Group Inc.	116	Sugar Foods Corp.	79
Apple & Eve	121	Dan's Supreme Supermarkets Inc.	160	Imperial Bag & Paper Co.	167	NPD Group Inc.	114	Supreme Oil Co.	98
ASI System Integration Inc.	181	Davis & Warshow Inc.	185	Information Builders	89	P.C. Richard & Son	25	Tecna Corp.	107
Associated Global Systems Inc.	153	DeFoe Corp.	186	Inner City Broadcasting Corp.	197	PB (Parsons Brinckerhoff)	18	Terminal Construction Corp.	137
Atalanta Corp.	44	Denihan Hospitality Group	117	Innovative Stone	152	Personal-Touch Home Care Inc.	97	Thornton Tomasetti	184
Atlantic Express Transportation Group Inc.	70	Dial-A-Mattress Operating Corp.	170	Inserra Supermarkets Inc.	31	Phibro Animal Health Corp.	68	Tishman Construction Corp.	13
Aurora Contractors Inc.	148	DiCarlo Distributors Inc.	163	Intercounty Appliance Corp.	104	Plaza Construction Corp.	32	Transammonia Inc.	2
Bad Boy Worldwide Entertainment Group	60	Duane Reade Inc.	22	ISO	39	Polarome International Inc.	194	Transervice Lease Corp.	156
Bamberger Polymers Inc.	54	Dyson-Kissner-Moran Corp.	55	J&R Music and Computer World	82	Publishers Clearing House	45	TransPerfect Inc.	145
Banfi Products Corp.	95	Eileen Fisher Inc.	99	Jack Schwartz Shoes Inc.	180	Quality King Distributors Inc.	15	Tri-Line Contracting	187
Barr & Barr Inc.	75	E-J Electric Installation Co.	134	Jetro Cash & Carry Enterprises	63	Quick International Courier	146	Trump Organization	1
Bartlett Dairy Inc.	162	EMO Trans Inc.	131	Jimlar Corp.	88	R.A.B. Holdings Inc.	69	Tully Construction Co.	67
Bayside Fuel Oil Depot Corp.	122	Empire Office Inc.	94	Judlau Contracting Inc.	101	Rallye Motors Holding	46	Turtle & Hughes Inc.	84
Beneath Your Sole Inc.	93	Ergonomic Group Inc.	100	Key Food Stores Co-Operative Inc.	66	Reader's Digest Association Inc.	14	Univision Communications Inc.	17
Benfield Electric Supply Co.	173	Fedway Associates Inc.	53	Kinray Inc.	7	Red Apple Group Inc.	10	USI Holdings Corp.	50
Berger Group Holdings Inc.	38	Forbes Inc.	195	Kozy Shack Enterprises Inc.	132	Renco Group Inc.	9	Visant Holding Corp.	28
Beyer Farms Inc.	136	FreshDirect	115	Krasdale Foods Inc.	48	Reserve Management Corp.	126	Vision Financial Markets	171
Bloomberg	4	FUBU the Collection	80	Lafayette 148 New York	196	Riese Organization	172	Vista Food Exchange Inc.	125
Blue Tee Corp.	33	Futter Lumber Corp.	113	Lebhar-Friedman Inc.	178	Rosenthal & Rosenthal Inc.	6	VJB Construction Corp.	86
Broadview Network	56	Gould Paper Corp.	29	Leon D. DeMatteis Construction Corp.	154	Russell Reynolds Associates	62	Volmar Construction Inc.	200
By Design	139	Goya Foods Inc.	27	Levine Builders	142	Sam Ash Music Corp.	78	VRH Construction Corp.	159
Capital Access Network Inc.	103	Gracious Home	199	Leviton Manufacturing Co.	40	Sbarro Inc.	85	Waitex Group of Companies	174
Carole Hochman Design Group Inc.	144	Great Neck Saw Manufacturers Inc.	158	Liberty Maritime Corp.	150	Schonfeld Group	90	Waldner's Business Environments	182
Central National-Gottesman Inc.	12	Guardsmark	51	Loren Communications International Ltd.	161	Service By Air Inc.	168	Weeks Marine Inc.	64
Charmer Sunbelt Group	8	GYMA Laboratories of America Inc.	127	LVI Services Inc.	87	Shevell Group of Companies	61	Westoon Group Inc.	16
Chloe Foods Corp.	193	Haight's Cross Communications Inc.	111	M.A. Angeliades Inc.	105	Shubert Organization Inc.	72	Wm. Blanchard Co.	179
CIC International Ltd.	35	Hanover Direct Inc.	74	Malcolm Pirnie	81	Sid Harvey Industries Inc.	164	Ziff Davis Holdings Inc.	128